



National Stock Exchange of India Limited Exchange Plaza, 5<sup>th</sup> Floor Plot No.C/1, G-Block Bandra-Kurla Complex Bandra (E) MUMBAI – 400051, India BSE Limited 1<sup>st</sup> Floor, New Trading Ring Rotunda Building P.J. Towers, Dalal Street Fort MUMBAI – 400001, India

Scrip Code : MSUMI Scrip Code : 543498

# Ref.: <u>Un-audited Financial Results for the quarter ended June 30, 2023-Investor Presentation and Press Release</u>

Dear Sir (s)/ Madam(s),

Further to our letter dated July 28, 2023 intimating about approval of the un-audited Financial Results of the Company for the quarter ended June 30, 2023 in the Board Meeting held on **Friday**, **July 28, 2023**, please find enclosed the following:

- 1. Presentation on the performance of the Company for the quarter ended June 30, 2023; and
- 2. Copy of the Press Release on the performance issued by the Company.

The above is for your information and records.

Thanking You,

Yours truly For Motherson Sumi Wiring India Limited

POOJA Digitally signed by POOJA MEHRA
MEHRA Date: 2033.07.28
MEHRA 13.4228 + 053.07
Pooja Mehra
Company Secretary

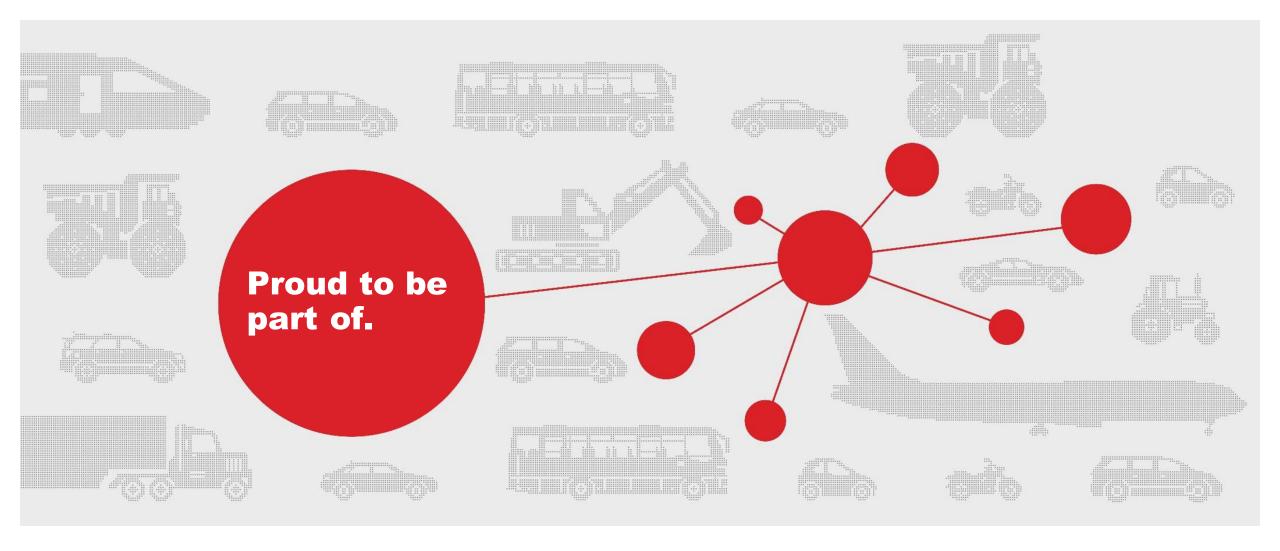
Encl(s): As above

Regd. Office:

#### **Motherson Sumi Wiring India Limited**

Unit – 705, C Wing, ONE BKC, G Block Bandra Kurla Complex, Bandra East Mumbai – 400051, Maharashtra (India)
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CIN No.: L29306MH2020PLC341326
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Motherson Sumi Wiring India Limited (MSWIL) Performance Q1 FY 2023-24



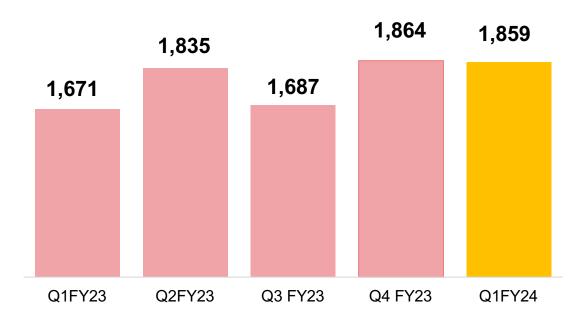
### **Financial Performance: Revenues**



(Rs in Crores)

#### Revenues

YoY +11% QoQ 0%



Passenger
Vehicle
Production
(No in million)

er	Q1FY23	Q2FY23	Q3FY23	Q4FY23	Q1FY24
n llion)	1.060	1.213	1.087	1.216	1.137

#### **Commentary**

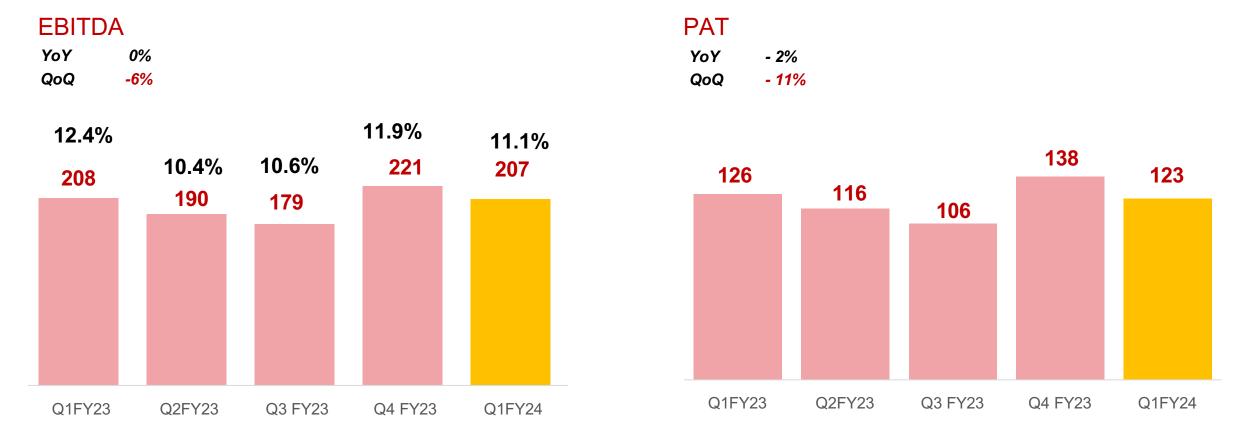
- Strong revenue growth during Q1FY24 supported by growth in volumes for key passenger vehicle customers (YoY)
- Outperformed industry on QoQ basis
- Additional capacities installed at our facilities during earlier quarters have started to contribute revenue growth
- Block closure (maintenance holidays) combined with continued challenges of supply chain has impacted full growth potential



## **Financial Performance: EBITDA and PAT**



(Rs in Crores)



- Operational improvements trend on margins continued supported by cost reduction initiatives and recoveries
- While commodity prices (mainly copper), started cooling off, Inflationary pressures on wages and salaries remains



#### Reference Rates & Safe Harbour.



#### Copper and Exchange Rates.

Average	Q1 2022-23	Q4 2022-23	Q1 2023-24
LME Copper (USD / MT)	9,526	8,930	8,478
Copper (INR / KG)	792	797	760

As on	30 <sup>th</sup> June 2022	31 <sup>st</sup> Mar 2023	30 <sup>th</sup> June 2023
Jap Yen/ Rs	0.595	0.622	0.598

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# Thank you.

