

May 9, 2025

National Stock Exchange of India Limited  
Exchange Plaza, 5<sup>th</sup> Floor  
Plot No.C/1, G-Block  
Bandra-Kurla Complex  
Bandra (E)  
MUMBAI – 400051, India

BSE Limited  
1<sup>st</sup> Floor, New Trading Ring  
Rotunda Building  
P.J. Towers, Dalal Street  
Fort  
MUMBAI – 400001, India

**Scrip Code : MSUMI**

**Scrip Code : 543498**

**Ref.: Audited Financial Results for the quarter and financial year ended March 31, 2025-  
Investor Presentation and Press Release**

Dear Sir (s)/ Madam(s),

In furtherance to our letter dated May 9, 2025 intimating about approval of the Audited Financial Results of the Company for the quarter and financial year ended March 31, 2025 in the Board Meeting held on **Friday, May 9, 2025** please find enclosed the following:

1. Presentation on the performance of the Company for the quarter and financial year ended March 31, 2025; and
2. Copy of the Press Release on the performance issued by the Company.

Thanking You,

Yours truly  
For Motherson Sumi Wiring India Limited

POOJA Digitally signed by  
POOJA MEHRA  
MEHRA Date: 2025.05.09  
14:41:15 +05'30'

Pooja Mehra  
Company Secretary

Encl(s): As above

Regd. Office:

**Motherson Sumi Wiring India Limited**

Unit – 705, C Wing, ONE BKC, G Block Bandra Kurla Complex,


Bandra East Mumbai – 400051, Maharashtra (India)

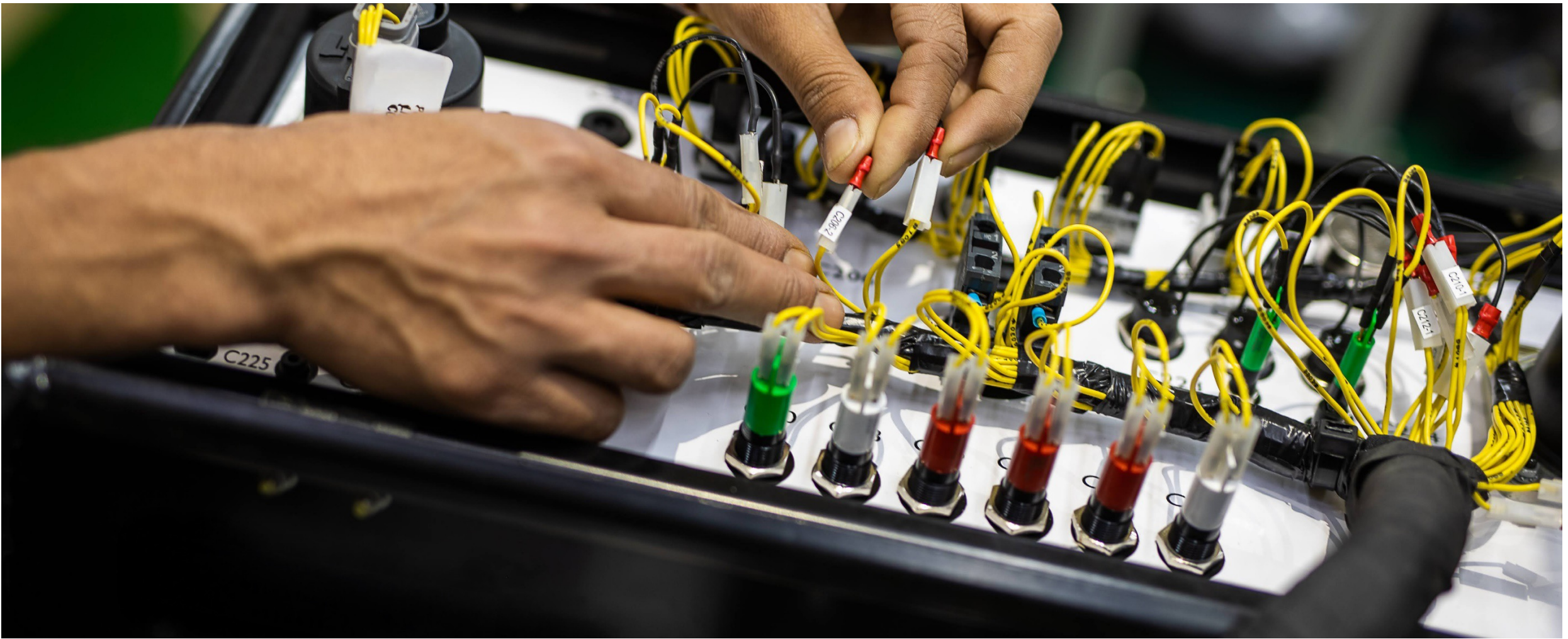
Tel: 022-61354800, Fax: 022-61354801

CIN No.: L29306MH2020PLC341326

E-mail: investorrelations@mswil.motherson.com

website: www.mswil.motherson.com

Proud to be part of samvardhana **motherson** 



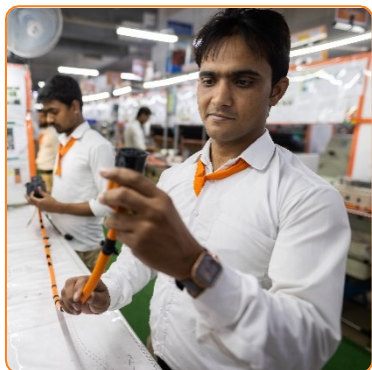
**Motherson Sumi Wiring India Limited (MSWIL).  
Performance – Q4 and FY2024-25**

**motherson** 

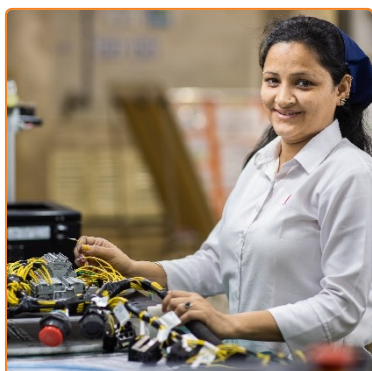


# Key Highlights.

## Performance Snapshot



(Rs in crores)	Q4 FY24 (Reported) (A)	Q4 FY25 (Reported)	Q4FY25 (Ex-Greenfields) (B)	Growth % YoY (Ex-Greenfields) (B vs A)
Revenue	2,233	2,510	2,391	7.1%
EBITDA	291	271	297	2.1%
PAT	191	165	188	-1.6%



(Rs in crores)	12M FY24 (Reported) (A)	12M FY25 (Reported)	12M FY25 (Ex-Greenfields) (B)	Growth % YoY (Ex-Greenfields) (B vs A)
Revenue	8,328	9,320	9,062	8.8%
EBITDA	1,013	997	1,119	10.5%
PAT	638	606	705	10.5%

## Performance Highlights

- Best-ever quarterly and yearly performance for Revenue and EBITDA.
- The company achieved a 7.1% YoY revenue growth during Q4FY25 and 8.8% on full year basis outpacing industry volume growth.
- One of three greenfields has started production this year, whilst the other two are in different stages of completion and remain on track for the start of production .
- EV share of Revenues is 4% for Q4FY25.
- 42% ROCE for the FY25 consistently above 40% Target.

## Industry Highlights

- Passenger vehicle volumes industry growth of 5% on YoY for Q4FY25 and 3% for FY25.
- Elevated Copper Prices during the quarter.



**MSWIL is  
proud to  
part of the  
success of its  
customers.**

**30**  
facilities  
across  
India

**53,000+**  
employees

**“Debt  
Free”**  
company

Supplying to  
**9 out of the top 10\***  
selling passenger  
vehicle models in  
India for FY25

*\*Wiring Harness business for Hyundai and Kia  
are served by KIML (a SAMIL JV company)*

## Greenfield Status Update.

Location	Powertrain	SOP
Pune (Maharashtra)	EV + ICE	Started in Q2FY25 ●
	EV	Started in Q4FY25 ●
Navagam (Gujarat)	EV*	Q1FY26
	EV + ICE	Q2FY26
Kharkhauda (Haryana)	ICE	Q2FY26

Marunji, Pune  
Maharashtra



Navagam, Gujarat



Kharkhauda, Haryana



● Operations started

EV ; Electric Vehicles

ICE : Internal Combustion Engine i.e. petrol, diesel

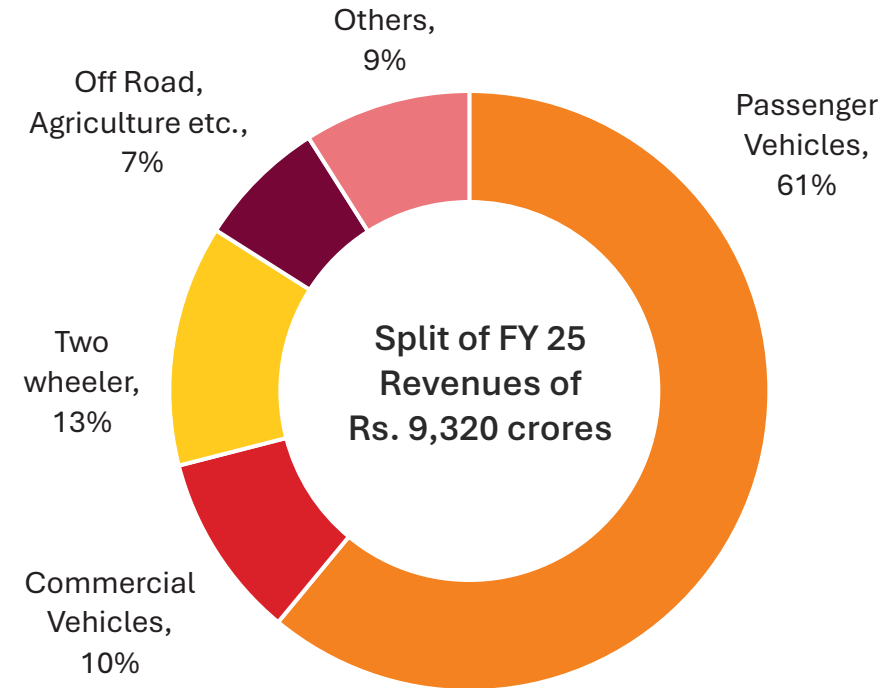
\*Delayed SOP due to launch delay by the customer

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## Segment-wise Revenues.



FY 2024-25

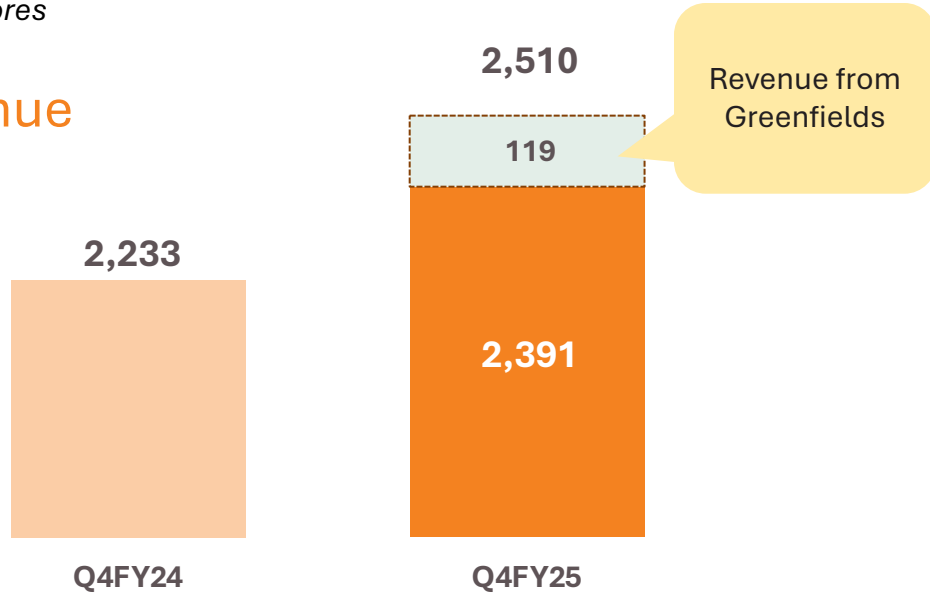


# Financial Performance: Q4FY25 vs Q4FY24.

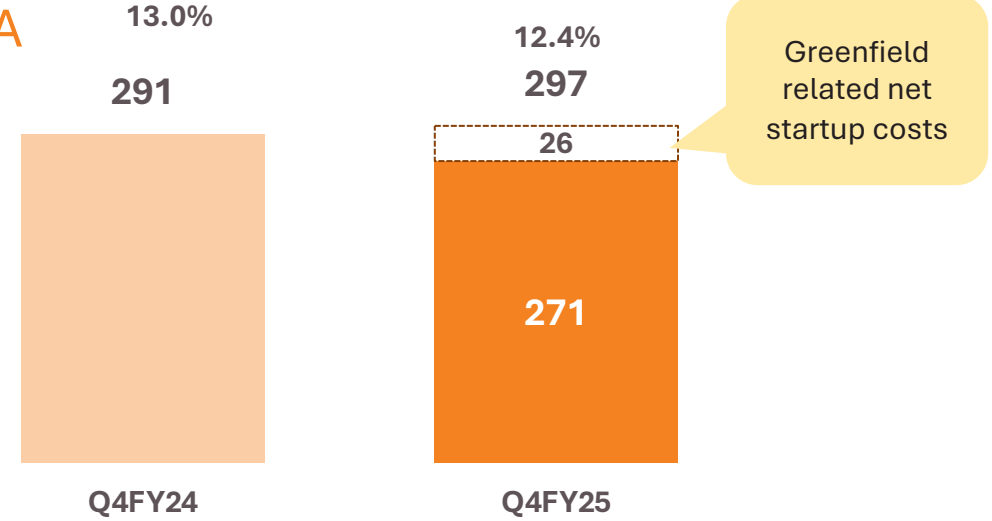
In INR Crores



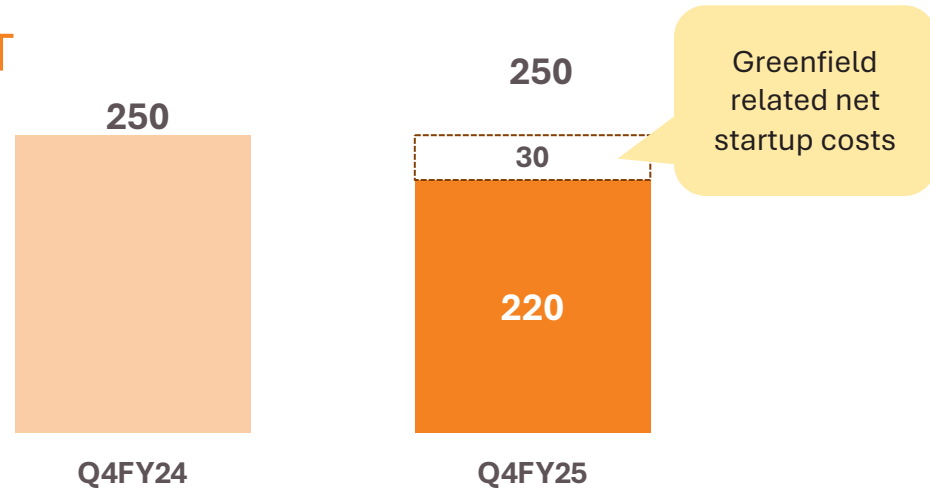
## Revenue



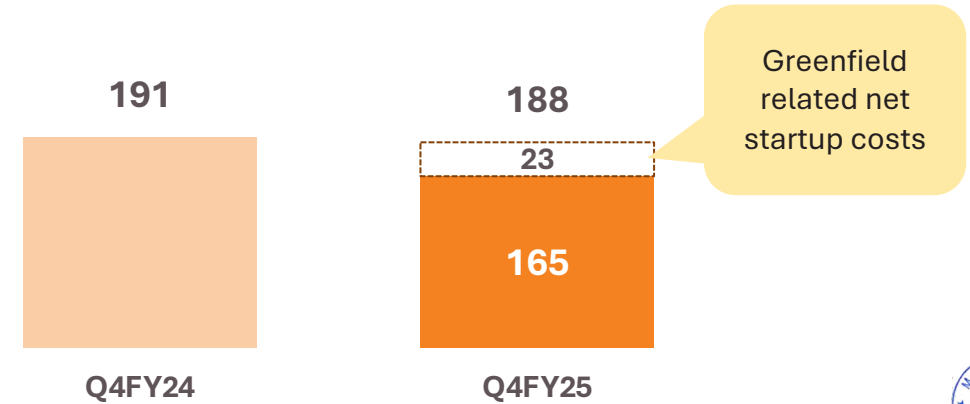
## EBITDA



## PBT



## PAT



Note: EBITDA Margin is calculated on EBITDA excluding net startup costs associated with greenfields

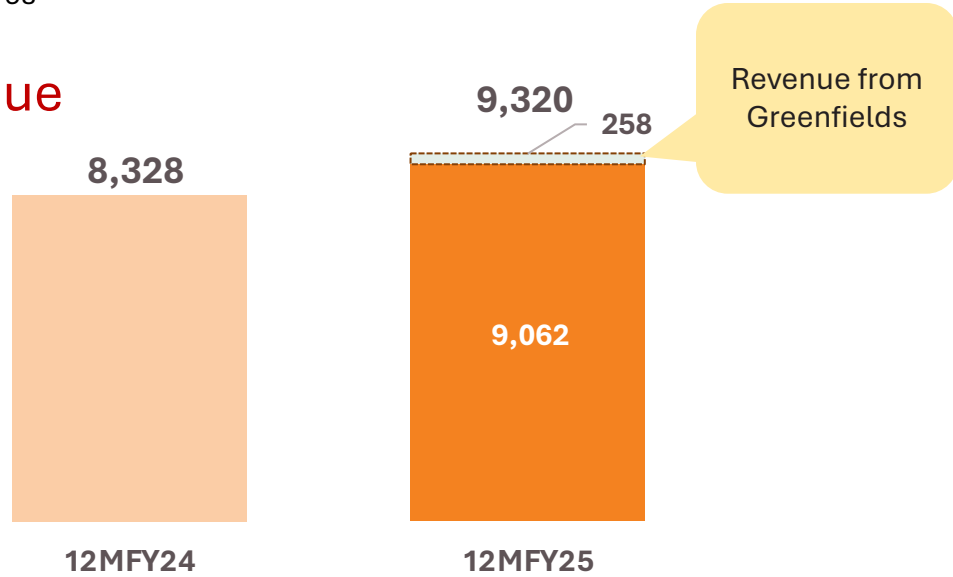


# Financial Performance: 12MFY25 vs 12MFY24.

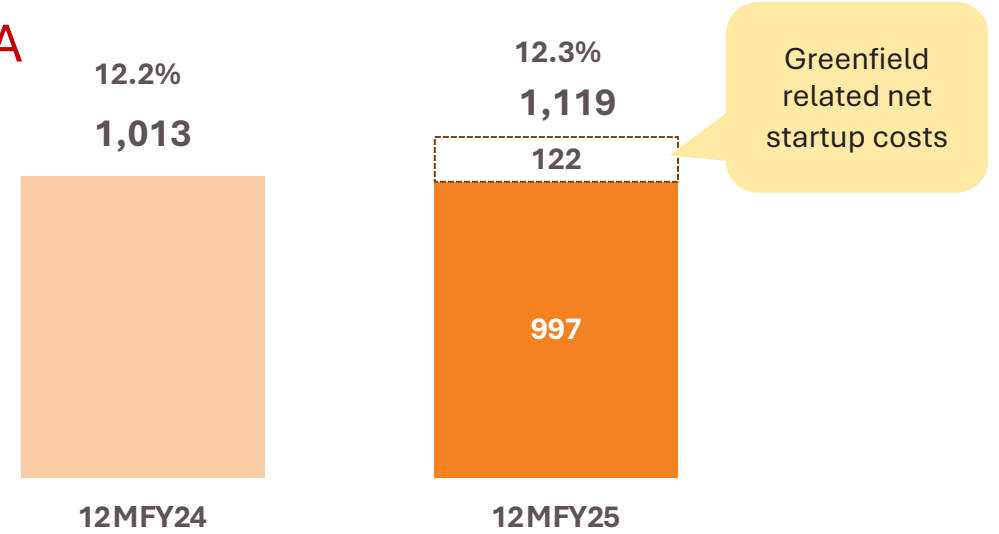
In INR Crores



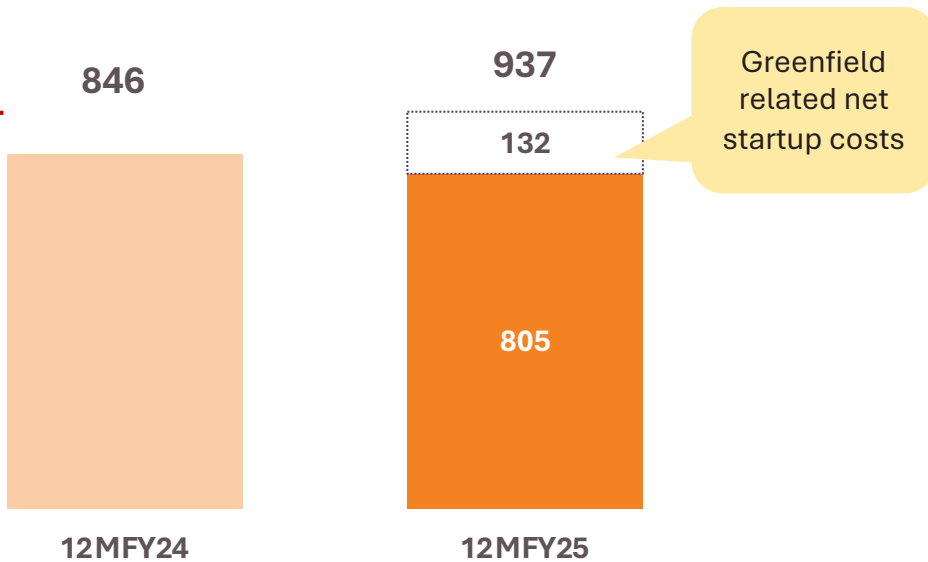
## Revenue



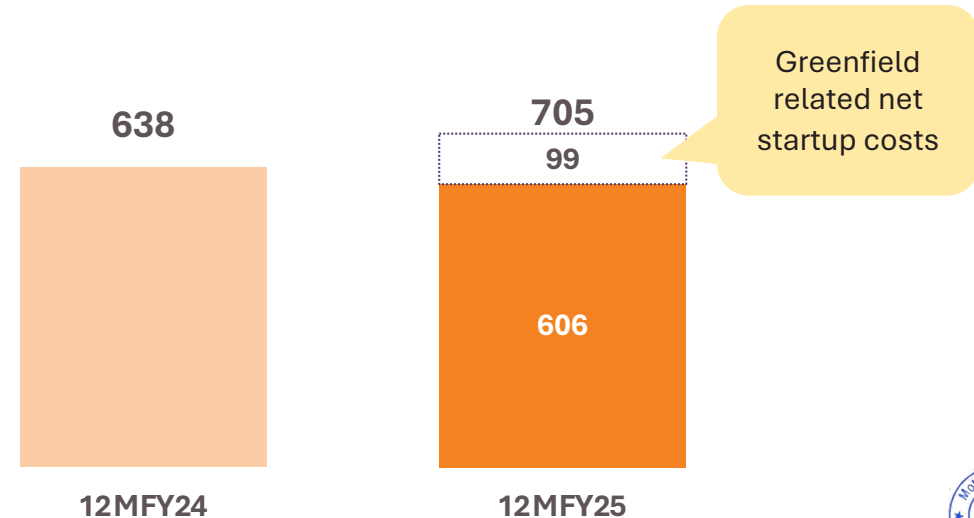
## EBITDA



## PBT



## PAT



Note: EBITDA Margin is calculated on EBITDA excluding net startup costs associated with greenfields



# Financial Performance: Debt situation.

In INR Crores



Particulars	31 <sup>st</sup> March 2023	31 <sup>st</sup> March 2024	31 <sup>st</sup> March 2025
External Debt	81	9	9
Less Cash & Bank balance	36	268	14
<b>Net Debt</b>	<b>45</b>	<b>(259)</b>	<b>(5)*</b>
Lease liabilities (in accordance with Ind AS 116)	291	250	259
<b>Total Net Debt including lease liabilities</b>	<b>336</b>	<b>(9)</b>	<b>254</b>

\*Post dividend payout of INR 575 crores (INR 354 Crores for FY 2023-24 and INR 221 Crores as interim dividend for FY 2024-25).





# Reference Rates & Safe Harbour.



## Copper and Exchange Rates.

<i>Average</i>	<i>Q4 2023-24</i>	<i>Q3 2024-25</i>	<i>Q4 2024-25</i>
LME Copper (USD / MT)	8,444	9,178	9,346
Copper (INR / KG)	761	836	875

<i>Average</i>	<i>Q4 2023-24</i>	<i>Q3 2024-25</i>	<i>Q4 2024-25</i>
Jap Yen/ Rs	0.560	0.554	0.568
USD / Rs	83.04	84.44	86.61
Euro / Rs	90.16	90.08	91.16

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Thank you.

Proud to be part of.

